

A PROJECT MANAGEMENT INVESTIGATIVE FRAMEWORK ESTABLISHING LINKS FOR BETTER PROJECT OUTCOMES

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ABSTRACT

This paper makes a contribution to knowledge by proposing a project management (PM) investigative framework with seven constructs and 60 sub-scales. The research consisted of an eight-step process. First, a project management assessment (PMA) tool was developed through an extensive literature review. Second, the PMA tool was evaluated through an expert panel. Third, the PMA tool was used to evaluate 330 projects, producing 330 PMA results. Fourth, an investigative framework linking the different PMA constructs was developed and tested. Structural equation modelling (SEM) was used to find links in the investigative framework for each of the PMA constructs, and 19 hypotheses were tested, all of which were accepted. The results provide interesting lessons for researchers and for project management practitioners. Finally, a discussion of the results, the study's limitations, and suggestions for further research are presented. .

OPSOMMING

Hierdie artikel lewer 'n bydrae tot die literatuur deur 'n projekbestuur ondersoekende raamwerk voor te stel met sewe konstruksies en 60 sub-skale. Die navorsing bestaan uit 'n proses met agt stappe. Eerstens is 'n projekbestuur assesseringsgereedskapstuk (PMA) ontwikkel deur 'n uitgebreide literatuurstudie. Tweedens is die gereedskapstuk evalueer deur 'n paneel van kundiges. Derdens is die gereedskapstuk gebruik om 330 projekte te evalueer. Vierdens is 'n ondersoekende raamwerk wat die verskillende PMA konstruksies koppel ontwikkel en getoets. Strukturele vergelyking modellering is gebruik om skakelinge in die ondersoekende raamwerk vir elkeen van die PMA konstruksies op te spoor en 19 hipotese is getoets, waarvan almal aanvaar is. Die resultate verskaf interessante lesse vir navorsers en projekbestuurders. Laastens word 'n bespreking van die resultate, die beperkinge en voorstelle vir verdere navorsing voorgelê.

1 INTRODUCTION

Sriram [1] has pointed out that “many firms face out of control projects and many report huge losses. Firms are hampered with many failures in project management, and the causes of these failures vary e.g. embedding of project management (PM) initiatives, poor quality, cost and schedule slippage, immature processes, adherence to processes, coordination of information flow, knowledge transfer, trust in project relationship, and etc.” An abundance of research evidence supports poor project outcomes; it is neither the intention nor necessary to give a complete review here. Siriram [2] has given an elaborate overview of research in project management. For the sake of completeness, it is important to mention at least the following research in support of poor project outcomes: Miller and Lessard [3] and Shehu, Endut and Akintoye [4]. Other issues have also been raised by Young, Young and Jordaan [5] (deficiencies in project execution) and by Atkinson, Crawford and Ward [6] (highlighting uncertainties in projects and the scope of PM). Based on at least this

research evidence, the central research question posed is as follows: What are the different factors in a project that contribute to better project outcomes?

Sriram [2] has pointed to the need to develop PM as a capability that is required to meet a firm's strategic goals and improve its competitive advantage. Tahri and Drissi-Kaitounib [7] argue that there is no generally agreed definition of what a mature project organisation looks like; so a growing number of maturity models are being developed to assess project management maturity. Siriram [2] proposed that project management assessments (PMAs) are the basis for setting up PM capabilities, and defined PMAs as "a tool that an organisation may use to assess its project management maturity, compare to its own practises against best practises with the intention of mapping out a path to improvement". This paper builds on this foundation. A PMA consists of different constructs. In this paper, these constructs are used as the basis of a PM investigative framework. Using this framework, the links between the PMA constructs are explored. Further evidence to develop PM as a capability is provided by Fringsdorf, Zuo and Xia [8], who identify critical success factors for project efficiency. They argue that those factors need to be developed to ensure successful project outcomes, and that these factors are not limited to individual project factors, but extend to include project interdependencies and external customers. Fernandes, Ward and Araújo [9] argue that there is a need to embed project management practices within firms. Some researchers, such as Jaafari [10], have identified project and programme diagnostics as a systemic approach to project management maturity and evaluation. Qureshi, Warraich and Hijazi [11] have proposed PMA models. Therefore, based on this research evidence, PMAs are seen to be important, and are used as the basis to establish a PM investigative framework that may be used to improve project outcomes.

This paper makes a contribution to knowledge by trying to establish a PM investigative framework that would integrate the different constructs/factors in a project and, in so doing, enable project managers and business managers to improve project outcomes.

The objectives of this paper are as follows:

- a) To develop a PMA tool through a literature survey and expert panel analysis;
- b) To use the PMA tool to assess projects;
- c) To use the PMAs to develop a PM investigative framework;
- d) To test the PM investigative framework using structural equation modelling (SEM); and
- e) To identify opportunities for further research.

Some firms are project-driven; and in such firms PM is seen as a capability to develop competitive advantage [2]. However, while not all firms are project-based, for those firms that are, the importance of PM has already been pointed out. For firms that are not project-based, Canonico and Soderlund [12] point out that more firms are being managed through projects, and it is difficult to imagine a firm that is not managed through some kind of project activity. Therefore, PM is seen as an important factor for project-based firms as well as for non-project-based firms. Clearly PM is important in driving competitive capabilities; therefore, this research is directed towards establishing a greater understanding of links in a PM investigative framework.

2 LITERATURE SURVEY AND HYPOTHESIS DEVELOPMENT

Sriram [1, 2] has already given an extensive overview of research in project management, and has pointed out [2] that, given the importance of PMAs, little work has been done on them. He identified PMAs as the basis on which to develop project management maturity. Baker and Fisher [13] identified factors affecting project success; and from the research evidence it is apparent that poor project outcomes are a concern. The mitigation of poor project outcomes is needed.

It is proposed that a PM investigative framework be developed that links the different constructs used in PMAs. Many researchers have pointed out the importance of PMAs from various perspectives: project maturity models (Crawford [14], Jugdev & Thomas [15], Mittermaie & Steyn [16]), programme diagnostics (Jaafari [10]); and project assessment models (Qureshi, Warraich & Hijazi [11]). Given the importance of PMAs, it would be beneficial to understand which constructs/factors should be included in a PMA tool. From the literature review, the following seven constructs have been identified as important; definitions/descriptions of each of the constructs are also provided:

1. Project organisation and leadership: The descriptors for this construct are as used by Siriram [2], where 'project organisation' is defined as the human infrastructure of the project, and

includes the project organisation chart and roles and relationships [17]. This definition is expanded by Siriram [2] to include project ownership and the behaviour of executives – i.e., project leadership. Project monitoring and control is excluded from the definition used by Siriram [2]; in this paper it is treated as a separate construct, and ‘project organisation’ includes project organisation and leadership.

The importance of project organisation and leadership is supported by Chen and Lin [18], who propose that goal orientations through leader-leader exchange and trust affect overall project performance; Fernandes, Ward and Araújo [9] support improving and embedding project management practices in organisations; Guangshe, Yuting, Xiangdong, Jianguo, Jiming and Kewei [19] support project organisation maturity; and Aubry, Muller, Hobb and Blomquist [20] point to the importance of project management offices. Project organisation and leadership is seen as an important driver for project management practices. Research evidence of this is given by Kolltveit, Karlsen and Grønhaug [21], who highlight the importance of project management leadership and task and business perspectives. Further support for this is given by Yang, Huang and Wu [22] on project manager leadership styles, team work, and project success. Therefore project organisation and leadership is seen as important.

2. Project control and monitoring: Collyer and Warren [23] define ‘project control’ to mean the mechanism through which resources are managed to achieve project objectives. In this paper, ‘project control and monitoring’ is taken to include the aspects of controlling cost and time. Siriram [2] identifies ‘project financial control’ as important, and includes it as a sub-scale of project organisation. Here it is treated as a separate construct, and defined as the control and monitoring of cost and time that is required for effective project governance. Project controlling and monitoring is seen as an important part of evaluating the performance of a project.

Research evidence in support of project control and monitoring is found in the following work. Effective project monitoring and control is achieved by assessing project performance and evaluation (Cao & Hoffman [24]), project monitoring and evaluation (Crawford & Bryce [25]), the use of analytical models and decision support tools for project monitoring and control (Hazir [26]), and project management governance and the normalisation of deviance (Pinto [27]). Crawford and Bryce [25] propose project monitoring and evaluation as a method for enhancing the efficiency and effectiveness of project implementation. Therefore, project control and monitoring is an important construct.

3. Project structuring: Siriram [2] describes a project structure plan as consisting of at least the following: a proper project plan (e.g., bar chart, network diagram, critical path analysis) that is a realistic representation of the project; clearly separated work packages with clear handover points; clear time lines of communication; and an accurate representation of the stakeholders.

Globerson [28] points out that for “a large project to be properly planned and executed, it must be ‘decomposed’ into small segments in a structural manner. The planning and execution of these segments is then assigned to specific organizational units. This ‘slicing’ approach is called the work-breakdown structure”. Further evidence in support of the work-breakdown structure is given by Larenas and Scasso [29], who say that the work-breakdown structure is the instrument that is used to model a project and to represent its sub-systems and units and their relationships. Bjorvatn and Ward [30] argue that project complexity leads to project delays and hampers project performance. Therefore, project structuring is considered an important construct that should be incorporated into a PM investigative framework. Zammori, Braglia and Frosolini [31] point out that it is not necessary to argue that most projects encompass risk and are difficult to manage; therefore, several network techniques have been researched to structure projects better. Thus project structuring is an important construct to be considered in the PM investigative framework.

4. Project schedule, resources, and procurement: Siriram [2] identified project schedule, resources, project milestones, and project planning as an important sub-scale in a construct called ‘project planning, engineering design and quality’. In this context, ‘project schedule resources and procurement’ is treated as a separate construct in the PM framework. Siriram [2] also identified procurement as an important element within this construct. However,

project quality is treated as a separate construct (point 6 below), while ‘engineering design’ is not included as a construct or sub-scale in this research.

Sriram [2] saw resource planning to include the allocation of the necessary resources (Material, finance and personnel) to work packages and the decomposition of the project plan into sensible phases with clear deliver milestones.

5. Project scope creep and variation: PMBOK [17] defines ‘risk’ as the process concerned with risk management planning, identification, analysis, response, and monitoring and control of the project. Siriram [2] expanded this definition to include project scope creep and variation. A project needs to have a proper process in place to cover change and claims management, and a proper close-out process to mitigate the risks associated with project scope creep and variation.

Atkinson, Crawford and Ward [6] point to the fundamental uncertainties in projects and the scope of project management.

6. Project risk and quality: In this paper we expand the PMBOK [17] definition of ‘project risk’ (mentioned in point 5) to include project risk and quality. A project may face potential risk due to bad quality; thus risk and quality are seen as coupled together. Also following on from point 5, further risks are associated with project scope creep and variation, and these risks may influence project quality.

Several researchers have highlighted the importance of project risk and quality, including the following: Basu [32] did an empirical study of quality in projects; project risk (Kwak & Smith [33]); risk perception analysis (Choi, Chung & Lee [34]); risk efficiency (Chapman & Ward [35]); risk and uncertainty (Chapman [36]); project risk (Van Os, Berkel, De Gilder, Van Dyck and Groenewegen [37]); and project risk management and its influence on project portfolio success (Teller & Kock [38]). Clearly, project risk and quality is an important construct to include in the project management investigative framework.

7. Project completion: PMBOK [17] defines ‘project close-out’ as those activities that formally close the project, phase, or contractual obligations. Aziz [39] points out that many organisations overlook project close-out; however, the failure to close-out projects could “a) put the organisation at a considerable amount of risk, b) prevent the organisation from realising anticipated benefits from project deliverables, c) result in significant losses to the organisation and d) undermine the project manager and project team’s credibility”. Therefore, project completion is seen as an important construct to be included in the PM investigative framework.

The thrust of this paper is to build a PM investigative framework to improve PM maturity in organisations. PMA data is collected from 330 projects from across four industry sectors. Given the importance of project management maturity, the role of PMAs in achieving project management maturity, and the need to improve and embed project management practices, further empirical evidence specifically on PMAs may assist researchers and practitioners in their study of project management. Using PMAs as a basis, a PM investigative framework is constructed that shows how the different constructs link to project completion. The seven constructs are depicted in Figure 1, which is used as a basis for the development of the hypotheses.

The following model is proposed:

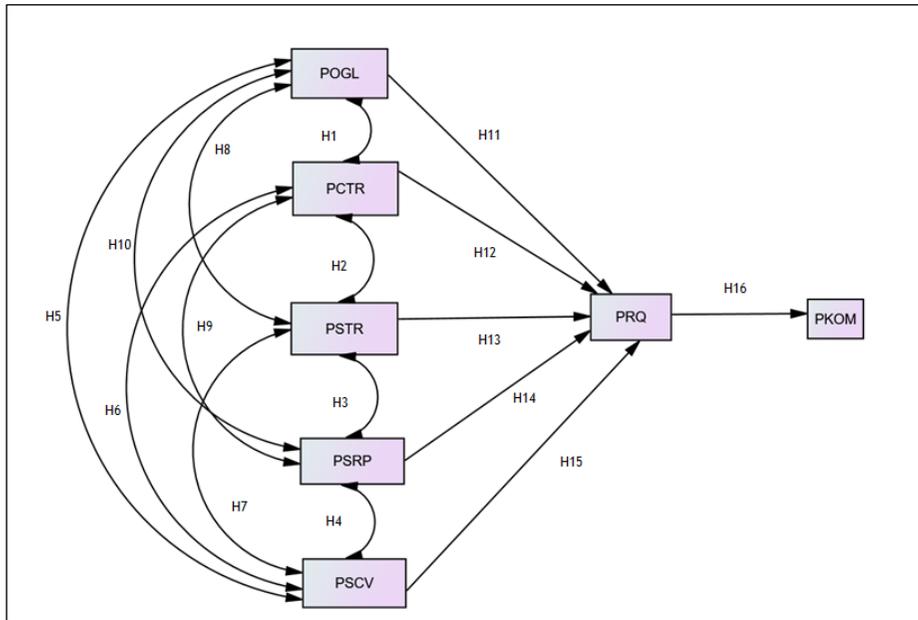


Figure 1: PM Investigative framework

2.1 Hypothesis development

Wang, Liu and Canel [40] highlight the importance of coordinating activities in project implementation between firms. Görög [41] points out that project planning and control are twin brothers in the project implementation process: planning does not make sense without control, while control cannot be done without plans. Moreover, when Siriram [2] identified links in a PM framework, he found that project organisation and leadership would result in better project control and performance management, and found links to project risk, the overall project result, and project planning. In this paper, the drivers of project organisation are also considered to be important. Siriram [2] combined different factors into project organisation – for example, behaviour of executives, financial control, and project structure. In this study we treat these factors as separate constructs. The approach taken is that project organisation and leadership is an important starting point that will drive project control and monitoring, project structuring, project scheduling, resources and procurement, and project scope creep and variation. Thus the following hypotheses are formulated:

H1: Project organisation and leadership (POGL) is positively linked to project control and monitoring (PCTR).

H2: Project control and monitoring (PCTR) is positively linked to project structuring (PSTR).

H3: Project structuring (PSTR) is positively linked to project scheduling, resources and procurement (PSRP).

H4: Project scheduling, resources, and procurement (PSRP) is positively linked to project scope creep and variation (PSCV).

Jaafari [10] argues that management excellence affects project success, and further posits that project success is linked to project resources, capabilities, managerial approach, and commercial and physical environment. Therefore, the constructs ‘project organisation and leadership’, ‘project control and monitoring’, ‘project structuring’, ‘project scheduling, resources, and procurement’, and ‘project scope creep and variation’ (PSCV) are seen as linked to each other. Thus the following hypotheses are proposed.

H5: Project scope creep and variation (PSCV) is positively linked to project organisation and leadership (POGL).

H6: Project scope creep and variation (PSCV) is positively linked to project control and monitoring (PCTR).

H7: Project scope creep and variation (PSCV) is positively linked to project structuring (PSTR).

H8: Project structuring (PSTR) is positively linked to project organisation and leadership (POGL).

H9: Project scheduling, resources, and procurement (PSRP) is positively linked to project control and monitoring (PCTR).

H10: Project scheduling, resources, and procurement (PSRP) is positively linked to project organisation and leadership (POGL).

El-Sayegh [42] defines 'project risk' as an uncertain event or condition that, if it occurs, has a positive or negative effect on at least the project objective, such as time, cost, scope, or quality. Schwalbe [43] stated that the "purpose of project quality management is to ensure that the project meets its expectations". Tam and Le [44] say that "project management involves meeting or exceeding stakeholder needs and expectations; the project team must develop good relationships with key stakeholders, especially the main customers, so that the concept of quality is thoroughly understood". Schwalbe [43] points out, therefore, that quality must be on an equal level with project scope, time, and cost. Furthermore, Zhang [45] argues that project systems could have a mediating influence on the risk links. Therefore, the constructs of project organisation and leadership, project control and monitoring, project structuring, project scheduling, resources, and procurement, and project scope creep and variation are seen as potentially linked to project risk and quality. Hence the following hypotheses are formulated:

H11: Project organisation and leadership (POGL) is positively linked to project risk and quality (PRQ).

H12: Project control and monitoring (PCTR) is positively linked to project risk and quality (PRQ).

H13: Project structuring (PSTR) is positively linked to project risk and quality (PRQ).

H14: Project scheduling, resources, and procurement (PSRP) is positively linked to project risk and quality (PRQ).

H15: Project scope creep and variation (PSCV) is positively linked to project risk and quality (PRQ).

El-Sayegh [42] points out that risks are related to rewards. Some risks should be accepted as long as they are in line with the rewards; and a failure to deal with risks has been shown to cause cost and time overruns. Van Wyk, Bowen and Akintoye [46] point out that risk management continues to be a major concern in large construction, engineering, and technological projects in the attempt to reduce uncertainties and improve project success. Jha and Iyer [47] argue that there is no universally accepted definition of 'project success', and have pointed that project performance is traditionally evaluated in terms of schedule, cost, and quality. Therefore, project risk and quality is an important node in the PM investigative framework (project schedule has already been discussed under the project scheduling, resources, and procurement construct), and is seen to influence project completion. Thus the following hypothesis is formulated:

H16: Project risk and quality (PRQ) is positively linked to project completion (PKOM).

This research also provides the basis for further research into PMAs as a tool, to gain a better understanding of a PM investigative framework; and this understanding may lead to the development of PM as a capability. The research methodology is discussed next.

3 RESEARCH METHODOLOGY

3.1 The 8-Step research process

The research methodology consisted of the eight-step process depicted in Figure 2. Each of the steps in Figure 2 is next discussed:

Step [1]: A literature survey was conducted to establish constructs that could be used to establish a PMA tool.

Step [2]: Once the constructs were identified, a PMA instrument, consisting of seven constructs, was constructed.

Step [3]: The PMA instrument was tested using a pre-test group, for clarity, structure, wording, and relevance. The pre-test group consisted of 13 participants. The participants in the pre-test and pilot group were individuals who held senior and executive PM roles such as projects director, general manager projects, head-of projects, senior project management, and project manager.

Step [4]: This step consisted of two sub-steps. First, the PMA instrument was reviewed by an expert panel consisting of 15 people who held senior PM positions in large organisations that ranged in size

from a thousand to more than 6,000 employees. They reviewed the PMA instrument to ensure that the constructs and sub-scales were relevant to PM industry standards and conformed to accepted norms such as PMBOK [17]. Second, 32 PMAs were conducted in selected firms (the pilot group); these were drawn from the research sample (refer to point 5 of this section). Thereafter Cronbach's alpha tests were conducted, and values below 0.7 were removed from the analysis [2].

Step [5]: Identification and selection of firms participating in the research. The firms were chosen specifically for their willingness to participate in the research. It proved to be difficult to find firms to participate in this research, as it includes an in-depth evaluation of a firm's project management practices and results. Firms in the population were chosen from Fortune 500 companies that operate in South Africa, firms listed on the Johannesburg Stock Exchange, and other large firms that were not on the Fortune 500 list or the Johannesburg Sstock Exchange, but whose core business was delivered through projects.

A total of 1,163 firms were identified, of which 330 firms participated in the research, yielding a response rate of 28.374 per cent. The main reason for the high response rate was that the author was able to solicit responses from firms through his professional and personal networks. The firms that participated in the research operated across four different industry sectors: the electronics and electrical engineering industry, the information and communication technology industry, the mining industry, and rail manufacturing industries. PMAs were then conducted with each of the firms. The PMA instrument was completed by the author in conjunction with participants from each of the firms. The PMA process ranged over an eighteen-month period, during which 330 PMAs were conducted.

Step [6]: The PMAs were statistically analysed. SPSS version 25.0 was used for the statistical analysis.

Step [7]: The PMA results were assessed by an expert panel with whom two review sessions were held. Each review session lasted two hours.

Step [8]: The research results are reported.

The research results are next discussed.

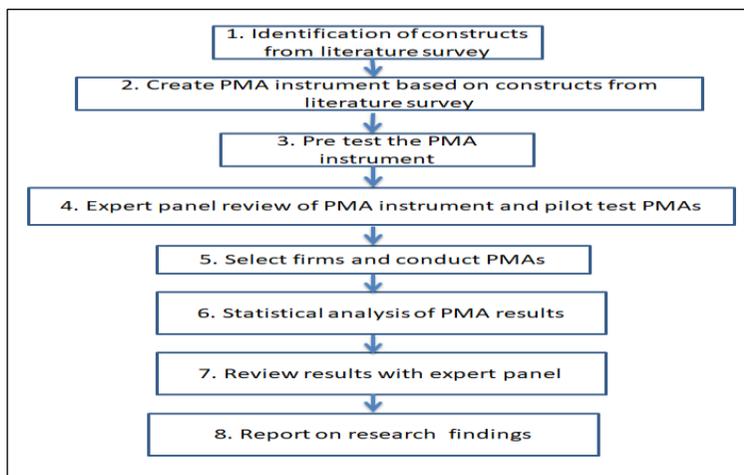


Figure 2: Research methodology

3.2 Analysis of results

Table 1 summarises the profile of the research sample. The sample was checked for sample representivity. Chi-squared distribution analyses revealed no significant differences between our sample and the population from which it was drawn in terms of industry distribution, number of employees, and firm size. Table 2 gives the confirmatory factory analysis.

In addition, the discriminant validity of the instrument was verified by comparing the average variance extracted of each latent construct with the square of the correlation between this

construct and every other construct used in the research [2]. The result is shown in Table 3, confirming the discriminant validity: the square of the average variance extracted for each construct is greater than the levels of correlation involving the construct. The results of the inter-construct correlations also show that each construct shares larger variance with its own measures than with other measures.

Table 1: Profile of research sample

Description	Firm			
	Alpha ?	Beta ?	Gamma ?	Phi ?
Sector	Electronics and electrical	ICT	Mining	Manufacturing Rail
Turnover	> R 7 Billion	> R 10 Billion	> R 6 Billion	> 15 Billion
Number of employees	?5000	?6000	?5000	?1000
Operating regions	Southern African developing countries	Middle East and Africa	Southern African developing countries	Southern African developing countries
Project size	R10M to R380M	R5M to R80M	R20M to 200M	R5M to R900M
Number of projects	102	126	54	48

First, as suggested by Anderson and Gerbing [48], the 99 per cent confidence intervals around the correlation parameter estimates between all possible pairs of scales, and established that none of these intervals included one. Second, the square of the correlation between any two constructs was less than the average extracted estimates. Overall, the results showed an adequate level of reliability and validity.

3.3 The structural model

Structural equation modelling was used to test the PM investigative framework. The model was developed using AMOS 25.0. For the model fit indices the methodologies given by Hair, Anderson, Tatham and Black[49], Yang and Su [50], and Williams and Hazer [51] were used. 330 responses were received for the structural equation modelling, which is acceptable (> 5* no. of distinct parameters, 5*60=300 [49]).

The model has a chi-squared value of 1.199 and 1 degrees of freedom. The chi-squared statistical significance level of 0.274 is above the minimum level of 0.05 and more conservative levels of 0.10. This indicates that the model is a good fit. Table 4 shows the model fit indices. The normed chi-square (X^2 / df) has a value of 1.199. This falls well within the recommended levels of 1.0 to 2.0 [49]. The goodness of fit index (GFI) of 0.961 is also quite high; adjusting for model parsimony, the adjusted goodness of fit index (AGFI) value is 0.903, which is acceptable. The incremental fit indices – i.e., the Tucker-Lewis index (TLI) and the normed fit index (NFI) – are 0.995 and 0.999 respectively, and above the recommended level of 0.. The RMSEA is at 0.037, below the suggested threshold value of 0.08.

The research results are discussed next.

Table 2: Confirmatory factor analysis

Construct	Indicator	Mean	Standard Deviation	Corrected Item-to-total correlation	Cronbach Alpha	Composite Reliability	Factor Loading	Cronbach Alpha if item deleted	Average variance extracted
Project organisation and leadership	POGL1	3.52	1.531	0.796	0.905	0.710	0.900	0.889	0.667
	POGL2	3.29	1.740	0.817			0.939	0.882	
	POGL3	3.27	1.608	0.637			0.878	0.897	
	POGL4	3.21	1.477	0.730			0.905	0.892	
	POGL5	3.44	1.282	0.602			0.778	0.898	
	POGL6	3.79	1.354	0.458			0.797	0.904	
	POGL7	3.69	1.447	0.640			0.820	0.896	
	POGL8	3.67	1.450	0.718			0.848	0.893	
	POGL9	3.36	1.568	0.727			0.803	0.892	
	POGL10	3.43	1.392	0.548			0.769	0.900	
	POGL11	3.40	1.269	0.492			0.770	0.902	
	POGL12	3.31	1.248	0.401			0.688	0.906	
	POGL13	3.68	1.271	0.380			0.680	0.906	
Project controlling and monitoring	PCTR1	3.59	1.270	0.711	0.873	0.642	0.715	0.843	0.578
	PCTR2	3.37	1.288	0.618			0.709	0.853	
	PCTR3	3.71	1.167	0.815			0.704	0.844	
	PCTR4	3.05	1.437	0.492			0.730	0.869	
	PCTR5	3.48	1.469	0.555			0.784	0.862	
	PCTR6	3.35	1.356	0.611			0.843	0.854	
	PCTR7	3.91	1.206	0.733			0.792	0.842	
	PCTR8	3.61	1.279	0.597			0.792	0.856	
Project structuring	PSTR1	3.77	1.3050	0.747	0.941	0.723	0.867	0.936	0.684
	PSTR2	3.76	1.1870	0.615			0.813	0.939	
	PSTR3	3.55	1.2250	0.726			0.793	0.936	
	PSTR4	3.41	1.2770	0.716			0.742	0.936	
	PSTR5	3.51	1.2480	0.628			0.787	0.939	
	PSTR6	3.50	1.4310	0.798			0.908	0.934	
	PSTR7	3.85	1.3060	0.637			0.759	0.939	
	PSTR8	3.43	1.2890	0.591			0.838	0.940	
	PSTR9	3.54	1.2900	0.710			0.743	0.937	
	PSTR10	3.58	1.4190	0.825			0.877	0.933	
	PSTR11	3.68	1.2360	0.768			0.791	0.935	
	PSTR12	3.62	1.2960	0.708			0.803	0.937	
	PSTR13	3.09	1.5220	0.700			0.916	0.937	
	PSTR14	3.03	1.5910	0.737			0.911	0.936	
Project schedule, resources and procurement	PSRP1	3.89	1.2960	0.682	0.890	0.604	0.771	0.875	0.540
	PSRP2	3.63	1.2670	0.664			0.770	0.877	
	PSRP3	3.89	1.1770	0.680			0.765	0.876	
	PSRP4	3.84	1.1470	0.651			0.801	0.878	
	PSRP5	3.80	1.3210	0.637			0.719	0.880	
	PSRP6	3.51	1.4320	0.750			0.793	0.868	
	PSRP7	3.29	1.3080	0.658			0.762	0.877	
	PSRP8	3.40	1.1820	0.604			0.776	0.882	
Project scope creep and variation	PSCV1	3.72	1.4800	0.701	0.910	0.757	0.833	0.901	0.727
	PSCV2	3.52	1.5310	0.703			0.853	0.901	
	PSCV3	3.55	1.5040	0.300			0.901	0.882	
	PSCV4	3.45	1.3930	0.736			0.861	0.896	
	PSCV5	3.41	1.4390	0.808			0.846	0.885	
	PSCV6	3.43	1.3730	0.724			0.819	0.897	
Project risk and quality	PRQ1	3.80	1.290	0.760	0.882	0.688	0.808	0.846	0.638
	PRQ2	3.75	1.291	0.582			0.756	0.884	
	PRQ3	3.20	1.493	0.667			0.770	0.868	
	PRQ4	3.21	1.468	0.767			0.826	0.842	
	PRQ5	3.21	1.364	0.812			0.831	0.832	
Project completion	PKOM1	2.69	1.4400	0.729	0.748	0.641	0.734	0.729	0.577
	PKOM2	3.32	1.5030	0.698			0.839	0.698	
	PKOM3	2.44	1.3130	0.754			0.687	0.754	
	PKOM4	3.05	1.2250	0.685			0.650	0.685	
	PKOM5	3.68	1.1720	0.681			0.714	0.681	
	PKOM6	3.23	1.357	0.688			0.739	0.688	

Table 3: Discriminant validity of constructs

	Project organisation and leadership	Project schedule, resources and procurement	Project structuring	Project scope creep and variation	Project controlling and monitoring	Project risk and quality	Project completion
Project organisation and leadership	0.817						
Project schedule, resources and procurement	0.658	0.890					
Project structuring	0.723	0.878	0.830				
Project scope creep and variation	0.635	0.628	0.702	0.852			
Project controlling and monitoring	0.689	0.731	0.751	0.629	0.76		
Project risk and quality	0.728	0.754	0.825	0.650	0.635	0.800	
Project completion	0.625	0.491	0.537	0.537	0.648	0.555	0.76

Table 4: Model fit indices

Absolute fit indices		Relative fit indices		Parsimonious fit indices	
GF1	0.961	NFI	0.999	Normed chi-squared	1.199
AGFI	0.903	IFI	1.000	PNFI	0.048
RMSEA	0.037	RFI	0.972	PGFI	0.048
ECVI	0.464	TLI	0.995	AIC	69.199

4 DISCUSSION OF RESULTS

The main objective of the study is to investigate the links in a PM investigative framework. The central question posed is: What are the different factors in a project that contribute to better project outcomes? From Figure 2 it can be seen that project risk and quality (PRQ) has an R-squared value of 0.73, and project completion (PKOM) has an R-squared value of 0.3. From this it can deduced that the predictors (a) project organisation and leadership (POGL), b) project control and monitoring (PCTR), c) project structuring (PSTR), d) project schedule, resources, and procurement (PSRP), and e) project scope creep and variation (PSCV) predict PRQ (project risk and quality) fairly well. Project risk and quality (PRQ) is also a good predictor of project completion (PKOM). Using the PM investigative framework, Figure 1 and Figure 2, the constructs in PM are studied to understand the linkages better. The research results provide a strong overall validation of the investigative framework, given the model fit indices in Table 4. The structural model is shown in Figure 2, with each of the hypotheses; Table 5 shows how each of the 19 hypotheses is supported.

The results were presented to the expert panel, who felt that the results showed a strong validation in respect of the predictors on PRQ and PKOM, and that these results were in accordance with what they expected. They expressed the need for an ‘industry-wide’ PMA – “perhaps a PMA with a catalogue of constructs and sub-scales which a practitioner could use to conduct PMA assessments”. They did point out, however, that this might be a difficult exercise, as the complexities between large and small projects, and between engineering, construction, and technology projects differ, and so to produce a more universal PMA tool while contributing to the project management arena might not be achievable. On a positive note, they felt that the PMA tool developed in this research was helpful in working towards a more robust framework.

The research evidence here supports the work by Siriram [2] for a more integrated PM investigative framework. Further research is still needed, however, to investigate other constructs in the PM investigative framework, including:

- a) Project team satisfaction, customer satisfaction, the impact of engineering design on project risk and quality, and project outcomes [2].
- b) Project stakeholder management and its impact on project risk [52].
- c) Stakeholder group perceptions of project success [53].
- d) Mir and Pinnington [54] point out that it is hard to model the links between project performance and project success, as it involves complex constructs. The work done in this paper contributes to a better understanding of the links. Mir and Pinnington [54] also note that there is insufficient understanding of the relationships between project performance and project success. These two additional constructs (project performance and project success) could be included in further research.

- e) The link between entrepreneurial organisations and project success, Martens [55, 56] found that project organisations that have a high entrepreneurial orientation achieve better project success.
- f) Nguyen, Killen, Kock and Gemünden[57] point out the need for more innovative, responsive, and flexible decision-making instead of the more traditional rational and casual decision-making in the PMA arena. Perhaps innovative decision-making is another construct that could be included in further work.

While the need for more constructs may be required to obtain a deeper understanding of the PM process, it must be highlighted that the addition of further constructs will lead to a complicated PM investigative framework. More is not necessarily better. Future researchers should be cautious in this respect.

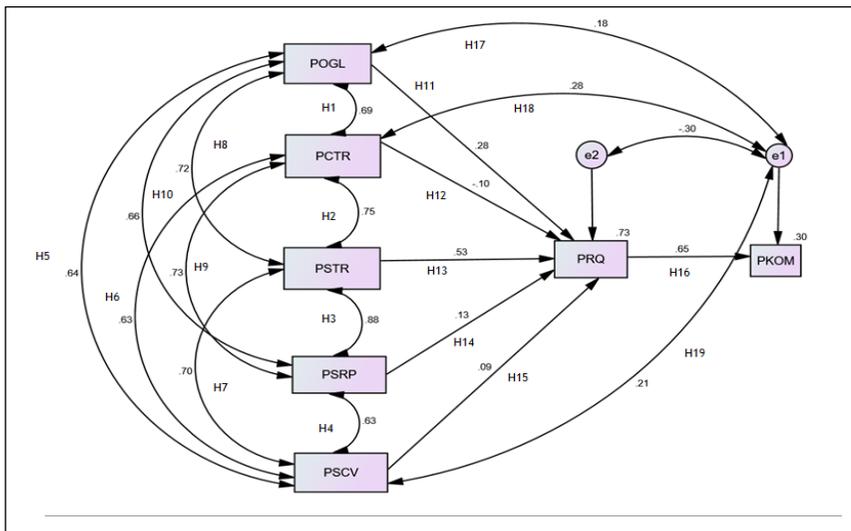


Figure 3: Research results

5 LIMITATIONS OF THE RESEARCH

The research was limited to four industry sectors (the electronics and electrical, ICT, mining, and manufacturing rail industries). A total of 330 projects were analysed. It would be beneficial to add more firms and projects to the analysis, and to be able to assess whether there are similarities and/or differences between industry sectors. However, obtaining such in-depth project information is problematic, as most firms are unwilling to disclose such detailed information.

Sriram [2] also conducted PMAs, and pointed out that the PMAs were conducted at a certain point in time, and that it would be beneficial to conduct a number of PMAs over the life of a project and to compare the results at different phases. However, in this paper we highlight that it would also be beneficial to conduct PMAs over the life cycle of a project. For example, if three PMAs were conducted on a typical project, all three PMA results should be included in the analysis. In addition, the participants in the research included project management personnel. The inclusion of other stakeholders may also be beneficial, and may yield different perspectives. Siriram [2] suggests that product managers, marketing managers, engineering managers, service managers, etc. could also be included.

Table 5: Summary of hypotheses

Hypothesis	Supported	Not Supported	Significance P-value
H1	√		0.689, p< 0.001
H2	√		0.750, p<0.001
H3	√		0.878, p<0.001
H4	√		0.628, p<0.001
H5	√		0.635, p<0.01
H6	√		0.629, p<0.001
H7	√		0.702, p<0.001
H8	√		0.729, p<0.001
H9	√		0.731, p<0.001
H10	√		0.658, p<0.001
H11	√		0.728, p<0.001
H12	√		0.635, p<0.001
H13	√		0.825, p<0.001
H14	√		0.754, p<0.001
H15	√		0.650, p<0.001
H16	√		0.555, p<0.001
H17		√	0.180, p<0.001
H18	√		0.279, p<0.001
H19		√	-0.298, p<0.05

6 FURTHER RESEARCH

This research has made a contribution to knowledge by showing that a PM investigative framework linking different factors in project management can be developed. Further work may be directed as follows:

1. Conduct further PMAs and ascertain whether there are similarities and/or differences in respect of the PM investigative framework between industries.
2. Conduct further research to ascertain the possibility of including other constructs. This research did not include project team satisfaction and customer satisfaction levels, for example. How might project team satisfaction and customer satisfaction be accommodated in the PM investigative framework, and what are the possible linkages? Is project team satisfaction and/or customer satisfaction an indication of project quality and project completion? Other constructs, such as the inclusion of engineering design in the PM investigative framework, may also be investigated. Other constructs could also include decision-making and project performance and project success. These have already been discussed in section 4, points a-f.
3. Expand the research to include other industry sectors and countries, and ascertain whether there are similarities and/or differences in the PM investigative framework.
4. Compare the PM investigative framework in large and small projects, and ascertain whether there are any similarities and/or differences in the PM investigative framework.

Finally, further research should be devoted to understanding how the inclusion of other constructs in the PM investigative framework could be leveraged to improve project outcomes.

7 CONCLUSION

In respect of the objectives of the research, the following criteria have been satisfied:

1. Using empirical data, 330 PMAs across four industry sectors were analysed, showing that a PM investigative framework linking the different PM constructs could be established.
2. The central question posed was, “What are the different factors in a project that contribute to better project outcomes?” This research answered that central question: it was shown that the five different constructs – a) project organisation and leadership (POGL), b) project control and monitoring (PCTR), c) project structuring (PSTR), d) project scheduling, resources, and procurement (PSRP), and e) project scope creep and variation (PSCV) – predicted project risk and quality (PRQ), and PRQ was also a good predictor of project completion (PKOM).
3. The output from this research provides direction for further empirical research in PM.

The PMAs constructed in this research consisted of seven constructs. Perhaps this needs to be refined, other constructs added, and some constructs combined. From the research conducted, it may be concluded that more empirical research is still required to understand the links in PM. The PM investigative framework was based on PMA data (i.e., project-relevant data). Further work could focus on conducting survey- or case study-based research, analysing the results, and comparing them with the findings obtained from the research evidence presented in this paper.

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